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THE AMERICAN

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WITH WHICH IS INCORPORATED

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VOL. LXXXVIII., No. 5 NEW YORK, July 31, 1915 WHOLE No. 2269

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The Publishers' Weekly
FOUNDED BY F. LEYPOLDT

July 31, 1915

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Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.
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"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

A WHOLESOME DECISION AGAINST DESTRUCTIVE PRICE-CUTTING.

THE decision of Judge Hough in what will become known as the "Cream of Wheat case" is a refreshing and encouraging indication that the tide of federal decisions against price maintenance has reached flood-mark and that the waters of adversity which have overwhelmed so many honest endeavors to maintain fair prices are on the ebb. The decision covers so much ground that we give it elsewhere practically in full, though with some condensation. It is especially important because it construes the Clayton Act, supplementary to the Sherman Anti-Trust law, for the first time in relation to a question of prime importance, as the plaintiff relied chiefly on that act to support the prayer for an injunction.

The decision is so complete in its survey and so epigrammatic in its statement of principles and their application that we shall not attempt even to quote from it, as every one interested in this vital question of business should read and study the decision for himself. Briefly it may be stated that the Cream of Wheat proprietors modified their sales system to avoid what had been adjudged illegal combinations to maintain prices and adopted a scale of wholesale prices enabling a retailer to sell the article with fair profit at 14 cents, reserving the right to decline to make sales and to request purchasers not to resell so as to promote price cutting. The plaintiff, a tea company having a chain of "Economy Stores," deliberately sold at 12 cents and sought to enjoin the manufacturing company from refusing to sell it at wholesale prices and from requesting others not to resell to the Tea Company.

Justice Hough not only differentiates this clearly from combinations to maintain prices, which have been declared unlawful, but covers the whole ground by suggesting that even Congress has no constitutional right to interfere with private property by compelling any person to sell his property to any other person. This goes right to the root of the whole matter and makes the decision one of historic moment.

It is a decision only in the federal court of first instance and doubtless the case will be carried to the Circuit Court of Appeals and, unless there is lack of jurisdiction, to the United States Supreme Court. It presents an issue so clearly that the final decision will be awaited with the deepest interest, and meantime those concerned in maintaining fair business dealing and opposing destructive competition will take heart again.

CONDENSED TEXT OF THE GREAT ATLANTIC AND PACIFIC TEA CO. *VS.* CREAM OF WHEAT CO. CASE.

UNITED STATES DISTRICT COURT, SOUTHERN DISTRICT OF NEW YORK

Motion for preliminary injunction, in action alleging violation of Sherman Act and Clayton Act, Sec. 2; the basis for injunction is Clayton Act, Sec. 16.

Martin Conboy, for plaintiff and motion.

Jos. J. Baker and Rome G. Brown, for defendant.

Decision handed down by Judge Charles M. Hough on July 20.

The business of defendant is what is commonly called the "manufacture" and sale of food product known as Cream of Wheat. "Middlings" (from which defendant's product is made) are the coarse flour and fine bran separated by bolting from fine flour and coarse bran. These middlings defendant "selects," and purifies and the result is Cream of Wheat, which is no more than purified middlings. It is not patented, anyone can make it who can get middlings. Obviously defendant does not and cannot control, nor indeed does it seek to control or monopolize, the production of or market for middlings. Yet it has a monopoly, a perfectly lawful monopoly, in the trade name "Cream of Wheat." It is possible to assert that the (say) one per cent of middlings, which when selected and purified is called Cream of Wheat, is for legal purposes at all events, a different commodity, a separate thing or entity, from all other middlings.

Plaintiff is the proprietor of a large number of stores widely scattered through the middle and some of the Eastern States. Out of more than a thousand establishments owned by plaintiff, a large proportion are known as "Economy Stores," which are places having but a single attendant and no telephone, giving no credit, making no deliveries and closed

whenever the manager leaves for meals or sleep. In these stores plaintiff seeks to compensate for lack of conveniences by cheapness of price.

For purposes of this discussion, relations between plaintiff and defendant began in 1913. In January of that year defendant published a new scheme of sales, revoking all existing plans, methods or agreements. The action was timely, if not caused by legal advice based on the price regulation cases, of which the dissent in Henry *vs.* Dick Co., 224 U. S. 1, was the premonitory rumble, and Victor Talking Machine Co. *vs.* Strauss, 222 F. R. 524, is the last echo.

By the printed scheme just mentioned, the Cream of Wheat Co. held itself out as refusing to sell to "consumers, retailers or chain or department stores." It reserved the right to refuse to sell to anybody who failed to comply with any request made, and deemed by defendant beneficial to itself, the "trade at large" or the "interests of the consumer"; and announced as its policy, that it would "confine our sales exclusively to wholesalers." Sales however, once made, were absolute and the transaction closed. Sale was to imply no agreement to maintain or fix any price on a resale, nevertheless defendant *requested* that retail prices be kept at the level recommended by it.

This request, taken in conjunction with the reserved right to cease selling to anyone who did not comply with requests from the same source, was in effect saying plainly enough: Keep up the retail price or we will stop supplying you, if we think such stoppage profitable. I do not suppose that this sales scheme was a contract, or anything enforceable against defendant, but it serves to show a professed state of mind.

Notwithstanding however this published sales plan, defendant, well knowing that plaintiff sold directly to the consumer, sold Cream of Wheat to plaintiff at wholesale rates and in large quantities, upon conditions that in making sales over the counter, no smaller price should be charged than the small retailer had to ask in order to get a fair profit, *viz.*, not less than 14 cents the package.*

In or about January, 1915, plaintiff refused to observe this agreement or request and openly sold Cream of Wheat at its "Economy Stores" for 12 cents per package. After some talk and writing, plaintiff refused to maintain prices, whereupon defendant refused and still refuses to sell Cream of Wheat to plaintiff at any price or in any quantity whatever.

The defendant also sent out circulars to the jobbing trade, pointing out the "cut rate" practices of plaintiff and asking the recipients to see to it "that no quantity (of Cream of Wheat) at any price shall reach directly or indirectly (the plaintiffs) to enable them to continue their present menace to the legitimate trade."

In result, the situation when suit was brought was that plaintiff could not make any money on Cream of Wheat sold at 12 cents because it could not get carload rates. The main object of this action, though the bill does not put the matter so boldly, is to compel defendant to fill plaintiff's orders for Cream of Wheat in carload lots at $3.95 per case.

It is not worth while to consider whether the facts above shown produce a case under the Sherman Act. If they do the matter is not much advanced, because under that Statute the plaintiff could not bring this action in Equity; and if they do not, plaintiff just as firmly asserts its right to relief under the Clayton Act. I shall therefore follow counsel (none of whom has discussed the applicability of the Sherman law) and say no more about it.

Plaintiff's syllogisms in support of the demand for relief are simple, thus,

(1) defendant has a monopoly in Cream of Wheat.
(2) through such monopoly it fixes the re-sale price of that article; therefore
(3) it prevents competition in Cream of Wheat and violates the body of Sec. 2.

Again:

(1) preventing competition is restraint of trade:
(2) defendant does prevent competition; therefore
(3) it restrains trade and is not within the exception of Sec. 2.

Taking up seriatim the parts of the above propositions: It is true that defendant has a monopoly in Cream of Wheat; but as heretofore stated it is a lawful monopoly, ultimately resting on the plain truth that there can be nothing anywhere in the United States lawfully called Cream of Wheat without defendant's consent and approbation. In that substance (if legally it is a distinct substance) defendant has the monopoly of a creator; something which is not and never has been with the prohibition of any law, anti-trust or otherwise.

On the contrary, that monopoly is encouraged by patent trademark and copyright statutes, and the rules of unfair competition. Therefore the implication of plaintiff's premise that there is something inherently wrong in defendant's monopoly is false and misleading.

The minor premise, that defendant *fixes* the re-sale price, is not in my opinion true in point of fact. It would like to fix that price, so far as its minimum is concerned; but *fixing* connotes enforcement; that it cannot accomplish, and since 1913 at all events the attempt has been abandoned. Let it be assumed that defendant declines business with all who refuse to maintain prices. If such refusal affected a necessity of life, or even a staple article of trade, the matter might be serious, and history might be appealed to for instances of statutory punishment, e.g., the engrossing acts. But

*The effect of defendant's price list was and is this: The Cream of Wheat Co. sold to wholesalers at $4.10 per case of 36 packages, and in carload lots at $3.95 per case. The wholesaler was "requested" to sell to the retailer at $4.50 per case, a figure which enables the ordinary groceryman to get a moderate profit on selling at 14 cents a package. At 12 cents per package loss is almost certain, unless the goods are obtained at $3.95 the case.

mere abstention from dealing cannot *per se* be price fixing, because the price is not made to depend upon any contract or agreement even thought, by the parties, to be enforceable. To call defendant's acts price fixing, is inaccurate and evades obvious legal questions, *viz.*, whether defendant has the right to decline business, and whether it is anybody's business why business is declined.

Therefore, because I cannot accept the meaning imputed to the words used by plaintiff, it is not found necessary to reach the conclusion of the first proposition.

Concerning the second syllogism, it must be admitted that there is abundant authority for the general proposition that preventing competition is restraint of trade; but it does not follow that it is unlawful either to prevent any and every species of competition, or to restrain trade in any and every degree.

The only competition prevented or sought to be prevented by defendant's acts is that of Cream of Wheat against itself; the only trade restrained is the commercial warfare of a large buyer against small ones, or that of a merchant who for advertising purposes may sell an article at a loss in order to get customers at his shop and then persuade them to buy other things at a compensating profit. That competition as encouraged by statutes and decisions, does not include such practices has been sufficiently shown (with ample citations) in Fischer Flouring Mills Co. *vs.* Swanson, 76 Wash. 649.

It is further obvious that when plaintiff premises that preventing competition is restraining trade, it is assumed that the resultant restraint is *unreasonable;* for there is nothing in the Clayton Act to compel or induce courts to hold that the trade restraint referred to by this statute differs in kind, quality or degree from that now held to be meant by the Sherman Act.

Because, therefore, I am not persuaded that the acts of defendant have produced, or tend to produce, diminution of any competition favored by reason or law or have restrained trade unreasonably (if at all), I do not find it necessary to accede to the second syllogism.

Mere doubt of the propositions of plaintiff would require refusal of preliminary injunction, but I may more distinctly state my reasons for thinking that even definite, positive and admitted price regulation is not unreasonable restraint of trade in the present instance.

Cream of Wheat is not a necessity; it is not even a staple article of commerce. If it be a commodity at all, the commodity and the name are synonymous. Its continued existence depends upon defendant's ability to control the marketing of its own product. The doing of what plaintiff wishes would take from every groceryman near an "Economy Store" the last incentive to buy any Cream of Wheat, and collectively such grocery keepers are more important to the public and the defendant than is the plaintiff. If injunction were granted, defendant and many retailers would be injured, and the microscopic benefit to a small portion of the public would last only until plaintiff was relieved from the competition of the fourteen cent grocers when it too would charge what the business would normally and naturally bear. In short, it is plaintiff and not defendant that pursues methods whose hardship and injustice have often been judicially commented upon. (U. S. *vs.* Freight Assocn. 166 U. S. 321.)

In my judgment the prevention or limitation of practices such as plaintiff's (so far as consistent with Statute law) is the reverse of unreasonable.

There remain two legal enquiries (previously suggested), to which this motion justifies answers—which answers go to the root of plaintiff's case.

The questions are (1) Does Section 2 of the Clayton Act apply to the defendant at all?, and (2) Is it within the power of Congress to compel defendant to do what plaintiff demands?

Section 2, plainly identifies the lessening of competition with restraint of trade, (Cf. the body of the section with the last exception.) But price discrimination is only forbidden when it "substantially" lessens competition. Construing the whole section together, the last exception reads in effect that a "vendor may select his own *bona fide* customers, providing the effect of such selection is not to *substantially* and *unreasonably* restrain trade."

How it can be called substantial and unreasonable restraint of trade to refuse to deal with a man who avowedly is to use his dealings to injure the vendor, when said vendor makes and sells only such advertisement begotten article as Cream of Wheat, whose fancy name needs the nursing of carefully handled sales to maintain an output of trifling moment in the food market, is beyond my comprehension.

Turning to the second question, if it be granted that Section 2 does apply and that defendant's selection of customers results in unlawful restraint of trade, can it be possible that such person's evil ways are to be amended not by stopping his business but by adding to his list of customers one or many persons chosen by Congress? Numerous individuals and corporations have been enjoined from restraining the trade of other people, no matter how flourishing the offenders' trade might be, nor how greatly the general volume of trade had increased during the period of restraint. But never before has it been urged that, if I. S. made enough of anything to supply both Doe and Roe and sold it all to Doe, refusing even to bargain with Roe, for any reason or no reason, such conduct gave Roe a cause of action. If Congress has sought to give him one, the gift is invalid, because the statute takes from one person for the private use of another the first person's private property.

Using the words sell or sale conceals the issue. If a man prefers to keep what he has, an offer of money to salve the taking thereof does not prevent such taking from being confiscation. The Cream of Wheat Co. is a purely private concern, except as regulated by its creating law, it is an ordinary merchant whose business is affected by no public use whatever. The statute as construed by plain-

tiff descends upon that private merchant and commands him to make a contract by which he transfers his property for a price against his will. The contract and the price are legally mere surplusage—the constitutional violation lies in the compulsion whereby he is deprived of his property for a private purpose.

If defendant's actual scheme of interstate business is unlawful, the United States certainly, and now perhaps an individual plaintiff, can put it out of business; but neither the nation nor any individual can take away its property with or without compensation for the private use of anyone.*

There remains one pendant to the main case. Plaintiff complains of defendant's circulars to the trade as an embargo or boycott.

There is no proof that defendant refused or threatened to refuse to sell to anyone who sold to plaintiff; it did request its chosen customers not to deal with plaintiff.

If it had good right to refuse dealings itself with plaintiff, and without malice asked other people to do the same thing—so far only as Cream of Wheat was concerned—defendant was within its rights.

Limiting the discussion to goods of defendant's own making, the opinion in U. S. *vs.* Keystone Watch Co., 218 F. R. 502, does not bear out plaintiff's contention. (See also Montgomery Ward & Co. *vs.* South Dakota &c. Co. 150 F. R. 413.)

The motion is denied in all its parts.

C. M. Hough,
U. S. D. J.

*It is an interesting speculation whether national price regulation, embracing compulsory sales, could not be reached by a system of Federal licenses as a prerequisite for interstate business. *Semble* that submission to such prospective regulatory orders might be exacted as the price of license.

WAR AND THE LITERARY MARKET.

The Bookman has followed up its symposium of the opinions of prominent publishers on this subject which appeared in the June issue, and from which we quoted at the time, with opinions by six more leading publishers.

Mr. Ferris Greenslet, of Houghton Mifflin Company, says in part:

"The salient features of the situation upon which they [the publishers quoted last month] all comment coincide with those observed by us here, *i. e.*, the stimulation of popular interest in books of the more serious classes and a partially corresponding decrease in the amount of attention paid to works of fiction and similar books. One hesitates to generalize, but so far as it is possible to arrive at conclusions from observation as well as from reports of librarians and conversation with authors and readers, the truth seems to be this: a great war brings about a stimulation of intellectual curiosity as to the history and reasons of things which sends readers to books of history, biography, sociology, as well as to works of creative imagination, novels and dramas which illuminate the graver problems of life.

"Signs can be discerned that American writers are beginning to feel the same deepening impulse [which is moving the writers of England]. I believe, in short, that the literary historian of the future will be able to point out that one effect of the greatest of wars was to discourage the production of morbid and flippant literature and greatly to stimulate that of books dealing ably with the serious and permanent aspects of life."

Mr. Joseph W. Lippincott, of J. B. Lippincott Company, writes:

"The demand for other classes of books [than war books] seemed to be undergoing a change before the war began, this change being later accentuated by the war conditions. For instance, a book which directly or indirectly *instructed* the reader along lines that interested him began to have an unusually better sale than a book which simply *entertained*. Fewer books were bought just because they were widely advertised and had become 'the style.' Thoughtful persons are generaly interested in a volume that points out ways to rise among their fellow-men and to become greater powers in their community and the number of thoughtful persons seems rather quickly to have increased. Comparatively hard times, due in part to the war, cause a general search for an answer to the 'how to make more money' problem.

"Should war conditions continue to keep money tight and the peace of mind of business interests generally unsettled, a great good, it seems to me, must sooner or later result to literature and to all those directly connected with it. A year ago it was argued before the publisher that there were too many books and that individual authors' royalties were falling dangerously. Along comes war and already the yearly increase in the number of books published is checked; only those that are especially worth while, regardless of subject, can live in these discriminating times. and these sell well and bring the author and the publisher adequate return. Also, it is noticeable that the number and quality of manuscripts are certainly increasing, giving the publisher a wider choice and the pleasant feeling that he is able constantly to raise the standard."

Mr. William W. Ellsworth, of the Century Company, still believes there is a real need for more war books.

"Surely," he writes, "books on the war are wanted in these days when one's thoughts cannot dwell very long on any other topic. We want all the light we can get, flashlight and searchlight and sidelight. The newspapers do not satisfy."

Mr. George H. Doran is of the opinion that while the early war books displaced nearly six times their value in other works, at the present time their sales have nearly reached the vanishing point. The poor results on war books he explained by saying that owing to the nature of the struggle and to the censorship the war has not caught hold of the imagination of the American public There are no heroics in the war, and no heroic figures to speak of. It is simply a department store affair, managed by telephone miles from the

actual fighting, and the news as given to the public is a mere recital of sordid details. From such a situation Mr. Doran can see but small fiction possibilities. In England the war has given them a new literature. In our turn, however, the import business is poor, and Mr. Doran believes that the American houses will find the loss even greater during the coming season in imported books than up to the present time. In the ordinary type of book there is a serious curtailment in English production. The libraries have cut down appropriations for new books, and this has seriously affected the number of copies of each title put out in England, and for that reason the smaller English authors will be in little demand.

For the general outlook Mr. Doran feels that after Kitchener's intimation of the nearness of conscription a very pessimistic feeling is abroad, not only in England but in this country as well. He divides the interest in literature among three classes: (1) The business man who is interested in new and serious economic problems, chiefly about the conservation of his business, leaving him but little time for literature. (2) Sympathetic readers of the emotional type who are interested intensively in the war and will follow it in the better class war books. (3) The professional classes who will be interested in the social problems resulting from the war and in the literature on this subject. As for travel literature, Mr. Doran says that there is no sign of interest, and that he has declined many manuscripts of this type. The people want to know only about the war countries. As for the future, Mr. Doran feels that the effect of the war upon literature will be enormous, without being willing to hazard a guess as to the new line that it will follow. He does say, however, that all sociological books will of necessity have to be rewritten.

Little, Brown & Company write:

"Despite the prevailing opinions regarding busines conditions we began the new year with an optimistic outlook, and this optimism has already been amply justified. With the newspapers and periodicals supplying timely information (and considerable fiction) dealing with the war we have concentrated our attention during the past five months on readable novels of a varied character with the result that our sales have exceeded those in the corresponding period of 1914; in fact these five months' sales of new fiction exceed eighty per cent. of our total sales of our new fiction in 1914.

"We are anticipating that the autumn will be a good season for author, bookseller and publisher. As business improves the demand for all classes of books will be accelerated and by the time the holidays are here we shall expect to find books in greater demand than ever before."

Mr. Roland Holt writes for Henry Holt & Company:

"We feel that we can congratulate ourselves that our total sales for the first five months of this year (all so far accounted for) are larger than those for the first five of 1914, when there was no war. We fully believe though that had there been no war they would have been much larger. We are being particularly cautious on fiction because of war conditions, and have never before published so little."

CANADIAN NOTES.

Special Correspondence to the PUBLISHERS' WEEKLY.

TORONTO, July 20.—That the corner has been turned and that from now on the Canadian book trade will slowly begin to exhibit improvement is the opinion expressed by more than one publisher in this market. Three things, it is hoped, will contribute to this result. One is the spirit of optimism which the prospect of a large and profitable crop is spreading through the country. The second is the beneficial effect of the placing of large orders for munitions among the industrial centers. The third is the greater confidence which is being felt from day to day in the stability of the commercial fabric, in spite of the uncertainties of war. All three combined are tending to bring the book trade back to its normal condition.

Publishers have completed arrangements for the fall and while, in most cases, lists are shorter, they are still extensive enough to make the book-buying public realize that there are still plenty of first-class books being published. Strength instead of length is the policy generally adopted in compiling the lists.

It is expected that the publishing houses will have to make up their minds to handle fall business on a somewhat different basis than usual. The booksellers are evidently going to buy with extreme caution and in small quantities, until they are in a position to size up the prospects. Then, as selling develops, they will sort up on the desired titles as required. This will mean a rush of small orders that may become a regular flood just before Christmas. It is not the most desirable way to do business but it will be better than nothing.

There is still a good demand for war books of genuine worth. The day for the frothy and ephemeral is over and only a work that can show scholarship and knowledge receives the call. The latest volume to receive the approbation of more thoughtful buyers is "Ordeal by Battle" by Frederick Scott Oliver, which is beginning to enjoy a gratifying sale. There is also a good demand for Hilaire Belloc's "General Sketch of the European War." Dr. Graves' two books, "Secrets of the German War Office" and "Secrets of the Hohenzollerns," continue to sell well. Apart from these and a few similar titles, war books are not selling in anything like the quantity they did last fall.

The only change of importance in the Canadian book world during the last few days has been the removal of the offices and warerooms of the Methodist Book and Publishing House to their fine new building on Queen Street, West. While it will take some time to get thoroughly settled, business is now

being transacted with fair celerity in the new quarters. The place is receiving a constant stream of visitors who are eager to see what is described as the largest religious publishing house in America.

A new departure, so far as Canada is concerned, is contemplated by the Musson Book Co. in connection with Jeffery Farnol's new novel, "Beltane the Strong," which they will publish. So many libraries are now having their more popular fiction bound in leather for the sake of greater durability that they have decided to bind a small edition of the book in three-quarter pigskin, strongly reinforced. The result of their experiment will be watched with interest.

With the war absorbing so much interest and the book market in no condition to undertake the sale of anything but the most popular publications, it is not to be expected that there will be more than a very few Canadian books this fall. The only volume of exceptional importance announced so far is Beckles Willson's "The Life of Lord Strathcona and Mount Royal," which Cassell & Co. will bring out early in the fall. This, it is stated by the publishers, is to be the authorized biography of the late nation builder. It will be a large book, selling at five dollars.

The Canadian edition of Miss Agnes C. Laut's "The Canadian Commonwealth," which the Bobbs-Merrill Co. are publishing in the United States, will be issued by McLeod & Allen. The same firm will also put forth "The Prairie Wife" by Arthur Stringer, who, as is generally known, is a Canadian.

The fiction list is to be small. Ralph Connor, who might have been counted on for a novel, has gone to Europe as an army chaplain. Robert W. Service is also at the front, driving a motor. Robert E. Knowles is in bad health. The most prominent author left is Stephen Leacock, who will have a book on the list with the breezy title, "Moonbeams from the Larger Lunacy." This will be published by S. B. Gundy, who has succeeded Bell & Cockburn as Professor Leacock's Canadian publisher.

H. A. Cody, who is to be depended on for an annual novel of northern life, will publish through William Briggs, "If Any Man Sin." L. M. Montgomery, author of the "Anne" books, is publishing through Page "Anne of the Island." These, with possibly two or three more, which have not yet been definitely arranged for, will make up the list of Canadian fiction for the fall.

The part that Canada has played in the European War will undoubtedly provide a sufficient reason for the publication of many books narrating what the Canadian troops have done. Already one hears of several tiles as being in preparation and it is to be expected that from now until well after the war is over there will be a steady production of such volumes.

The first war book of this description to appear on the market is published by Cassell & Co. It is a cheaply produced work, bound in paper boards and selling at twenty-five cents. The title is "The Battle Glory of Canada" and it contains the story of the Canadians at the front, including the Battle of Ypres, compiled by A. B. Tucker, a London journalist, who has enjoyed exceptional opportunities to obtain material.

Following its appearance there will be published a volume written by Colonel Currie, M.P., commanding officer of the 48th Highlanders of Toronto, one of the two Canadian regiments which went as a unit with the first expeditionary force. Col. Currie's account of the regimental experiences, which were of the most thrilling kind, will be entitled "The Red Watch," the name given to the Canadian Highlanders at the front. The book is to be published by McClelland, Goodchild & Stewart.

The Musson Book Co., in conjunction with Hodder & Stoughton, London, are also arranging for the publication of a war book describing the experiences of Canada's soldiers at the front. It is to be called "With the First Canadian Contingent" and it will be profusely illustrated with views collected by the Misses Plummer and Arnoldi, two women composing the Canadian Comforts Commission and actively interested in welfare work among the soldiers. The literary contents are by Miss Plummer and will give details of the movement of the troops from Canada to England, thence to France and so on into action.

Apart from books of a descriptive nature, there have been several works by Canadian writers on other aspects of the war. One of the latest to appear is a small volume by Dr. R. A. Falconer, President of the University of Toronto, called "The German Tragedy and its Meaning to Canada." It is published by the University Press and contains a number of addresses which Dr. Falconer delivered during last session to the students of the University and to various Canadian clubs throughout Canada.

Another war book which should have some interest for Americans, as being the work of an American citizen now resident in Canada, is "War Thoughts of an Optimist" by Benjamin A. Gould. Mr. Gould, who is a son of the late Professor Benjamin A. Gould, the famous astronomer, and a descendant of President John Quincy Adams, is himself a graduate of Harvard University and of the Harvard Law School. He is now president of a Canadian industrial concern with headquarters in Toronto and has taken a very keen interest in figuring out what the attitude of the United States should be towards the war. His book, which will be published shortly by J. M. Dent & Sons, will, it is understood, give reasons why the United States should enter the war against Germany.

Sir Gilbert Parker's contribution to the literature of the war, "The World in the Crucible," should possibly be included in the list of Canadian war books, even though Sir Gilbert is no longer a resident of his native country. Mention should also be made of "God and the War" by Dr. Paterson Smyth, a Montreal clergyman, who is already the

author of several popular religious works. It is published by Hodder & Stoughton. Then there is Professor W. L. Grant's little brochure, "Our Just Cause," a small volume prepared under the auspices of the Royal Colonial Institute and the work of a distinguished Canadian scholar, who has recently discarded the gown for the sword.

The Standard Publishing Co., Toronto, have recently brought out in book form a series of war sermons preached by the Rev. T. T. Shields, a prominent Baptist minister of Toronto, entitled "Revelations of the War." The same publishers are also responsible for "World Power or the Empire of Christ" by the Rev. John McNeil, another Toronto clergyman.

BEST SELLING BOOKS.

According to the *Bookman's* lists, the six books (fiction) which sold best in the order of demand during April were:

	POINTS
1. The Turmoil. Tarkington. (Harper.) $1.35	360
2. Pollyanna Grows Up. Porter. (Page.) $1.25	253
3. Angela's Business. Harrison. (Houghton Mifflin.) $1.35	222
4. The Valley of Fear. Doyle. (Doran) $1.25	103
The Harbor. Poole. (Macmillan.) $1.40	103
5. Ruggles of Red Gap. Wilson. (Doubleday, Page.) $1.25	102

The best selling non-fiction was:

Pan-Americanism. Usher.
War Brides. Craig-Wentworth.
When a Man Comes to Himself. Wilson.
What Men Live By. Cabot.
King Albert's Book.
The Secret of an Empress. Landi.
The Bird Book. Reed.
Abroad at Home. Street.
Fighting in Flanders. Powell.
The Promised Land. Antin.
The Yellowstone National Park. Chittenden.
Four Weeks in the Trenches. Kreisler.

According to the PUBLISHERS' WEEKLY's consensus the best-selling fiction was:

1. The Turmoil. Tarkington. (Harper.)	212
2. Pollyanna Grows Up. Porter. (Page.)	145
3. Angela's Business. Harrison. (Houghton Mifflin.)	121
4. Ruggles of Red Gap. Wilson. (Doubleday, Page.)	57
5. The Valley of Fear. Doyle. (Doran.)	53
6. The Harbor. Poole. (Macmillan.)	50
7. Contrary Mary. Bailey. (Penn.)	40
8. Who Goes There! Chambers. (Appleton.)	38
9. Victory. Conrad. (Doubleday, Page.)	25
10. Martha of the Mennonite Country. Martin. (Doubleday, Page.)	24
11. The Seven Darlings. Morris. (Scribner.)	20
12. God's Country and the Woman. Curwood. (Doubleday, Page)	17
13. The Keeper of the Door. Dell. (Putnam.)	16
14. Amarilly of Clothes Line Alley. Maniates. (Little, Brown.)	12
15. The Rim of the Desert. Anderson. Little, Brown.)	9
16. Still Jim. Willsie. (Stokes.)	9
17. The Rose Garden Husband. Widdemer. (Lippincott.)	8
18. The Lone Star Ranger. Grey. (Harper.)	7
19. Mr. Grex of Monte Carlo. Oppenheim. (Little, Brown.)	7

HIGHER RATE GRANTED EXPRESS COMPANIES

FOLLOWING the application on the part of the Adams, American, Southern and Wells-Fargo Express Companies for a modification of the original order of the Interstate Commerce Commission which compelled them to make substantial reductions in rates, the Commission decided on July 22 that their revenues were inadequate and modified its former orders so as to provide additional income. This decision followed a showing on the part of the express companies that their revenues were not sufficient to enable them to furnish satisfactory service and that they were operating at a loss. In 1915 they handled 2,225,928 more shipments than in 1914, with a decrease in revenue of $13,680,810.66 and a decrease in operating expenses of $4,111,991.76.

The effect of the new ruling of the Commission is to increase the collection and delivery allowance five cents each shipment and to reduce the rail terminal allowance at the rate of one-twentieth of one cent a pound. As the weight increases the five-cent increase is gradually reduced, so that on shipments of more than 100 pounds the readjustment will not make any change. Substantially no commodity rates will be affected.

By this means the express companies are expected to increase their gross revenues about 3.86 per cent.

REQUEST MODIFICATION OF POSTAL RULE FORBIDDING ENCLOSURE OF LEAFLETS IN BOOKS.

ON behalf of members who are engaged in the publishing trade, the Merchants' Association of New York has asked the Postmaster-General to change the rules so as to permit the enclosure in books sent by parcels post of leaflets describing other publications. This request is contained in the following letter addressed to Postmaster-General Burleson by S. C. Mead, Secretary of the Association:

"For many years past the trade practice has generally existed among publishing houses of enclosing in books shipped by them leaflets referring to books other than the one in which the slip is enclosed.

"This practice is one of peculiar value to publishing houses and was, of course, perfectly permissible in connection with books mailed under third-class, but under the rules and regulations governing shipments under fourth-class or parcel post we understand that the enclosure of such slips is not permissible.

"The purpose of this letter is, on behalf of this Association's Committee on Postal Affairs, to inquire whether or not a modification of the rules and regulations in this respect could consistently be made in order thereby to recognize and permit

the continuance of this long established practice in the publishing business. If it would be consistent to make such change in the regulations in regard to the enclosure of such slips in the books shipped by parcel post, it would be of real value and assistance to the publishing trade."

OBITUARY NOTES.

As we go to press we learn of the death of Mr. Thomas Y. Crowell of T. Y. Crowell Co., which occurred on Thursday morning, July 29, at Montclair, N. J. An extended notice of his long career in the book trade will be given in our next issue.

Mrs. Martha Baker Dunn died in Waterville, Me., on July 22, aged 68. She was the author of "The Sleeping Beauty," "Memory Street," "Lia's Wife," "Cicero in Maine and Other Essays," and numerous contributions to *The Atlantic Monthly* and *The Youth's Companion.*

The body of Herbert S. Stone, publisher of the *Metropolitan Magazine,* who was a *Lusitania* victim, has come ashore at Ballybunnion, a small town at the mouth of the River Shannon, on the west coast of Ireland, about 150 miles from the point where the *Lusitania* was sunk. The body has been fully identified by articles upon it, including a card case filled with cards, a watch and other belongings. Mr. Stone was the son of Melville E. Stone, general manager of the Associated Press.

Edwin C. Martin, author and editor, and one of the owners of *McClure's Magazine,* died on July 23 at his home in Watchung, N. J., in his sixty-fifth year. After graduating from Dartmouth he took up the practice of law, later bought out a newspaper, and in 1893 acquired an interest in *McClure's Magazine,* of which he was an active editor during the first seven years of its existence. After he retired from business, he devoted his efforts to literary and research work. In addition to a number of stories and essays, he was the author of "Our Own Weather," published is 1913.

Wayland Richardson Bededict, emeritus professor of philosophy at the University of Cincinnati, died on July 22. For thirty-two years he was professor of philosophy at the university, and seven years ago gave up active work. He was the author of the following books: "Nervous System and Consciousness," 1885; "Theism and Evolution," 1886; "Outlines of the History of Education," 1888; "Ethics and Evolution," 1889; "New Studies in the Beautitudes," 1890; "Psychological Table," 1889, 1900; "Bible Lectures," 1903; "World Views and Their Ethical Implications," 1903; "Religion as an Ideal," 1903; and "Greek Thought Movements and Their Ethical Implication," 1905.

Edward Bunnell Phelps, editor and publisher of *The American Underwriter* and President of the Thrift Publishing Company, died at his home in New York City on July 24. He was 52 years old. After graduating from Yale Mr. Phelps took up journalistic work. In 1894 he founded the monthly insurance journal *Thrift,* which he changed to *The American Underwriter Magazine and Insurance Review* in 1908. In addition to his many magazine articles he was the author of the following books: "War Risks," 1898; "Tropical Hazards," 1901; "Origin and Evolution of the Modern Club," 1902; "A Decade Without A Parallel in the History of American Insurance," 1905; "A Statistical Study of Infant Mortality," 1908; "American Mortality Statistics for the Nine Years, 1900-1908," 1910; "A Statistical Survey of Infant Mortality's Urgent Call for Action," 1911; "Neurotic Books and Newspapers as Factors in the Mortality of Suicide and Crime," 1911; "The Mortality of Alcohol," 1911; and "The Relation of Women's Work and Infant Mortality," 1911.

Sir James A. H. Murray, editor of the "New English Dictionary," died at Oxford on July 27 at the age of 78. The great dictionary was his *magnum opus* as he labored on it for over thirty years, the tenth and last volume, T to Z, being as yet incomplete. After receiving degrees at the University of London and at Oxford, Sir James became foreign correspondent for the Oriental Bank of London and later a master at Mill Hill School. In the meantime the dictionary had been projected, as the result of the appeal of Dean Trench. The Philological Society of London took the matter up, believing that it could carry out the work on the colossal scale planned. However, when it was realized what a tremendous labor the dictionary would be, the enthusiasm died down. Herbert Coleridge, a great-great-nephew of the poet, was the first editor, and he was succeeded by Dr. Furnivale. When Dr. Furnivale died it looked as though the dictionary might be abandoned. Oxford University then took the dictionary and called on Sir James to take up the work. Between 1888 and 1893 he published the first two volumes, covering the words from A to C. When the vast work was fully under way Sir James had more than 1500 assistants whose duty it was to read books, hunting out strange words and supplying quotations. Thirty assistant editors sorted the rough material. Every English book published before 1500 A. D. was read, and every book of importance since that date. The work grew so rapidly that the dictionary maker went to Oxford to live and settled down within a few minutes' cycle ride of the great Bodleian Library. He received a number of honorary university degrees and was a member of a number of learned societies. He was the author of various papers on the "History and Language of Border Counties," and on the "Transactions of the Philological Society"; "The Dialect of the Southern Counties of Scotland, with Historical Introduction and Linguistical Map of Scotland," 1873; "The Complaynt of Scotland," 1874; "The Romance and Prophesies of Thomas of Erceldoune," 1875; and the article on "English Language" in the "Encyclopædia Britannica."

LITERARY AND TRADE NOTES.

HOWARD VINCENT O'BRIEN, the brilliant young author of "New Men for Old," has written a story with the tantalizing title, "Thirty," which Dodd, Mead & Co. will publish on August 30.

THE NAME OF JOHN BRISBEN WALKER, once the editor of the *Cosmopolitan Magazine*, appears at the head of *Your Affairs*, a new periodical published by the Transcontinental Service, New York.

"WE WISH IT COULD BE READ BY EVERY AMERICAN," says *The Outlook* of Owen Wister's "The Pentecost of Calamity" which Macmillan will publish on August 18. The little volume discusses the German character and the German viewpoint in the present war.

"ANNE OF THE ISLAND" looks like a pretty safe bet for the bookseller, considering the fact that "Anne of Green Gables" is in its 310th thousand, that "Anne of Avonlea" is in its 109th thousand, and that "Anne of the Island" is itself in its fourth printing one week after publication.

A TELEGRAM FROM REILLY & BRITTON states that the first four printings of "The Lovable Meddler" have been sold. A fifth printing is on the press and the paper for a sixth printing is ordered. They ask the indulgence of the trade for any delay which may occur in filling orders.

THE JOHN C. WINSTON COMPANY, publishers of "Hurlbut's Story of the Bible," of which five hundred thousand copies have been sold, announce that the Rev. Jesse Lyman Hurlbut, D.D., has just completed the manuscript of "Story of Jesus" which will be published by them about September 15th.

"THE NURSE'S STORY," a war story which is said to have really happened, was published by the Bobbs-Merrill Co. on July 30. The author is an American girl of French descent who enlisted for Red Cross service at the front. An English captain and a German prince fell in love with her and things naturally began to happen.

HENRY JAMES took the oath of allegiance as a British subject on July 26 and was granted his naturalization papers. In his petition he stated that he desired to throw his moral weight and personal allegiance in the scale of the contending nations, this desire arising from his nearly forty years of residence in England and the friendships, property and other ties formed in that country.

AMONG THE FICTION announced by Putnam's for the early fall are "Missing: Page Thirteen," a volume of detective stories by Anna Katherine Green. "Midsummer Magic," a robust story of the Cotswold Hills with a gypsy-born hero, by Walter Bamfylde, "What a Man Wills" by Mrs. G. de Horne Vaizey, and "The Promise," a tale of the great northwest, by James B. Hendryx.

AT A RECENT EXECUTIVE MEETING of the Conference of Independent Retail Merchants of the Metropolitan District, New York, complete organization was effected and tentative plans were discussed for a big rally of retailers to be held at Hotel Astor some time in September. An invitation will be given to all organizations of dealers within a radius of fifty miles. An aggressive campaign for the Stevens Bill was outlined at the meeting.

"CONTEMPORARY FRENCH DRAMATISTS" by Barrett H. Clark will be published by the Stewart & Kidd Co. on July 29. Mr. Clark takes up the chief dramatists of France beginning with the Théâtre Libre; Curel, Brieux, Hervieu, Lemaitre, Lavedan, Donnay, Porto-Riche, Rostand, Bataille, Bernstein, Capus, Flers, and Caillavet. The book contains numerous quotations from the chief plays of each dramatist, a separate chapter on "Characteristics" and what is said to be the most complete bibliography to be found anywhere.

DOUBLEDAY, PAGE & CO. are printing the following at the bottom of all their "Michael O'Halloran" bills: "For the convenience of the trade—and in order to publish "Michael O'Halloran" on August 17th in all parts of the world where the English edition is issued —we are shipping in advance of publication in the assurance that the trade will assist us in seeing that no copy of the book will reach a retail customer before August 17th, the day of publication. We must depend on the application of Mickey's motto 'Be Square!'"

ONE OF THE LITERARY EVENTS OF THE FALL for many readers will be the publication on October 2 of Dorothy Canfield's new novel of American life, "The Bent Twig" (Henry Holt). Dorothy Canfield has the knack of selecting rather vital problems (as well as striking names) for her stories, not the blatantly obvious problems of big business or corrupt politics but the more personal questions like that of conformity to social standards, and in this respect the new book apparently bids fair to rival in interest "The Squirrel Cage." The "Twig" in question is a normal American girl, the product of a public school and state university, who later in the social swim of the great world confronts her problem and makes the great decision of her life on the basis of her peculiarly American background and character.

BUSINESS NOTES.

DES MOINES, IA.—The Jones Book & Picture Shop has filed a petition in bankruptcy.

FLINT, MICH.—S. B. Clark & Co., booksellers and stationers, have sold out to Chatterfield & Bush.

MONTREAL, QUE.—John J. Field, proprietor of the Outremont Book Shop, has made an assignment.

PINE BLUFF, ARK.—Williams & De Woody, booksellers and stationers, are said to be financially involved.

SYRACUSE, N. Y.—Trustees for creditors of W. Y. Foote Co. will receive bids for the purchase of this book and stationery business, including a circulating library. For particulars address G. C. Wedekind, Typo Mercantile Agency, 160 Broadway, New York City.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Adams, Carrie B. The communion choir; easy anthems for the Lord's supper and the regular worship. Cin., Standard Pub. c. 80 p. Q pap. 60 c.

Agate, Leonard D. Luther and the Reformation. N. Y., Dodge Pub. '14 93 p. por. 16° (People's books) 25 c. n.

"Almanack (An) for 1753, by John Nathan Hutchins"; printed and sold by Hugh Gaine, New York, 1752, being the first book printed by Hugh Gaine. N. Y., C. F. Heartman, 36 Lexington Ave. (Heartman's historical ser.) bds. $2; de luxe ed. $12

American Library Assn. A. L. A. index to general literature; supplement 1900-1910; a cumulation of the Index to general literature sections of the Annual literary (library) index 1900 to 1910 inclusive, to which has been added analytical entries to 125 books heretofore unanalyzed in print. Chic., A. L. A. c. '14 4+225 p. Q $4

Apuleius, Lucius. Apulei Apologia; sive pro se de magia liber; with introd. and commentary by H. E. Butler and A. S. Owen. [N. Y.] Oxford Univ. '14 various paging O $2.50 n.

Aristophanes. Clouds; ed. by Lewis L. Forman. N. Y., Am. Book Co. 352 p. il. 12° $1.50; text pap. 30 c.

Bacon, Corinne, comp. South America; topical outlines for twenty club meetings, with bibliography. [Tentative ed.] White Plains, N. Y., H. W. Wilson Co. 28 p. D (Study outline ser.) pap. 25 c.

Bangs, Charlotte Rebecca Woglom [Mrs. Bleecker Bangs]. Reminiscences of old New Utrecht and Gowanus. [2d ed.] [Brooklyn, N. Y., The author, 40 Lafayette Ave.] c. '12 194 p. il. O $3 n.

Banta, N. Moore, and Benson, Alpha Banta. The brownies and the goblins. Chic., Flanagan [521 S. Wabash Ave.] c. 128 p. col. il. D 35 c.

Fanciful little tales which children of primary age may read for themselves.

Barnett, C. A. Barnett's business penmanship; a practical system of muscular movement writing: Advanced course. N. Y., Am. Book Co. c. O loose leaf 32 c.

Barnett's business penmanship; a practical system of muscular movement writing: First and second grades. N. Y., Am. Book Co. c. O loose leaf 20 c.

Barnett's business penmanship; a practical system of muscular movement writing: Fifth and sixth grades. N. Y., Am. Book Co. c. O loose leaf 28 c.

Barnett's business penmanship; a practical system of muscular movement writing: Third and fourth grades. N. Y., Am. Book Co. c. O loose leaf 20 c.

Basford, Harry Miller. How to advertise printing. N. Y., Oswald Pub. c. 6+105 p. D $1.50

Publicity campaign for printers discussed under headings: Newspaper and magazine advertising; Advertising for mail orders; Form letters for printers; The printer's imprint; Advertising the cost system, etc.

Beer, Margrieta. Schopenhauer. N. Y., Dodge Pub. '14 95 p. por. 16° (People's books) 25 c. n.

Bell, Archie. The spell of the Holy Land; with 8 pls. in full col. and many duogravures from photographs by E. M. Newman. Bost., Page Co. c. 17+371 p. il. fold. col. map O (Spell ser.) $2.50 n. bxd.

Account of author's pilgrimage to the Holy Land undertaken more for the joy of traveling than from religious motives. He found that his trip gave him nine-tenths enjoyment at the expense of only the remaining tenth of personal discomfort.

Bell, Nancy R. E. Meugens [Mrs. A. G. Bell]. Architecture. N. Y., Dodge Pub. '14 6+94 p. il. 16° (People's books) 25 c. n.

Bevan, Edwyn Rob. Peace with empire: the problem. N. Y., Oxford Univ. 16 p. O (Papers for war time) pap. 5 c. n.

Beveridge, Alb. Jeremiah. What is back of the war; il. with photographs. Indinapolis, Bobbs-Merrill. c. 430 p. pls. O $2 n.

What Senator Beveridge found out about the thought behind the war through his experience in visiting the countries at war and interviewing personally men and women in many walks of life.

Bible. The paragraph Bible. In 8 v. N. Y., Oxford Univ. 16° $3 n.; leath. $6 n.

Binyon, Laurence i. e. Rob. Laurence. Bombastes in the shades; a play in one act. N. Y., Oxford Univ. 28 p. D (Oxford pamphlets, 1914-1915) pap. 10 c. n.

Blakeslee, G: Hubbard, ed. Latin America [Clarke University addresses]. N. Y., G. E. Stechert. c. '14 12+388 p. 8° $2.50 n.

Bradby, E. D. The life of Barnave. In 2 v. [N. Y.] Oxford Univ. 5+389; 410 p. (7 p. bibl.) il. pls. por. O $5.75 n.

Biography of the young advocate from Dauptuné, celebrated orator of the Constituent Assembly, who escorted Louis XVI and Marie Antoinette back from the flight to Varennes. Index.

Breed, C: Blaney, and Hosmer, G: Leonard. The principles and practice of surveying. [In 2 v.] [v. 1, 4th ed.; v. 2, 2d ed.] N. Y., Wiley. 20+591; 18+443 p. maps (part fold.) tabs. diagrs. (part fold.) 12° v. 1, $3 n.; v. 2, $2.50 n.

Briney, J: Benton. Instrumental music in Christian worship; being a review of a work by M. C. Kurfees entitled "Instru-

mental music in the worship." Cin., Standard Pub. c. '14 215 p. D $1

Author believes that he has demonstrated to a certainty that there is a Scripture warrant for the use of instrumental music in Christian worship.

Brown, Harry Gunnison. Foreign exchange. N. Y., Macmillan. 10+159 p. 12° 90 c. n.

Bruhn, Martha E. The Müller-Walle method of lip-reading for the deaf. Lynn, Mass., T. P. Nichols & Son Co., 113 Market St. 248 p. 8° $2

Buettner, Johann Carl. Narrative of Johann Carl Buettner in the American Revolution; tr. from the German. N. Y., C. F. Heartman. por. (Heartman's historical ser.) bds. $2.50; de luxe ed. $10

Burns, Cecil Delisle. Political ideals; their nature and development; an essay. N. Y., Oxford Univ. 311 p. S 85 c. n.

Contents: The history of ideals; Athenian liberty; Roman order; Cosmopolitan equality; Mediæval unity; Renaissance sovereignty; Revolutionary rights; Modern nationalism; Modern imperialism; Individualism; Socialism; Index.

Burroughs, Rev. E. A. The eternal goal; three letters to *The Times* on the spiritual issues of the present situation. N. Y., Longmans. 22 p. O pap. 6 c. n.

Caesar, Caius Julius. C. Ivli Caesaris De bello gallico libri II: Gaesar's Gallic war; with introd., notes, grammatical appendix, vocabulary, and English-Latin exercises, by Harry F. Towle and Paul R. Jenks. N. Y., Heath. c. 500 p. il. pls. maps (1 double) 12° (Gildersleeve-Lodge Latin ser.) $1.20 n.

Cajori, Florian. School arithmetic: intermediate book. N. Y., Macmillan. 8+299 p. 12° 40 c. n.

Calvert, Alb. F. Salt in Cheshire. N. Y., Spon & C. il. maps plans 8° $6.50 n.

Carnegie Institution. Dept. of Marine Biology. Papers from the Department of Marine Biology. v. 6, Homing and related activities of birds; by J. B. Watson and K. S. Lashley; The acquisition of skill in archery; by K. S. Lashley. Wash., D. C., The institution. 128 p. (bibls.) il. pls. tabs. figs. O (Publications) pap. $1.50

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Discusses rise in food prices since 1896, outlining causes, effects and remedies. Index. Author is professor of political science, City College, New York.

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Author is assistant lecturer on education, Birmingham University, Eng.

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Author spent the years 1874 to 1887 in Mexico as missionary from the Methodist Episcopal Church.

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Maumigny, Rev. René de. The practice of mental prayer: second treatise, Extraordinary prayer; tr. from the 4th French ed. with the author's corrections and additions; tr. rev. by Elder Mullan. N. Y., P. J. Kenedy & Sons. c. 293 p. D $1.25

Contents: Nature and degrees of extraordinary prayer; The various trials through which souls called to contemplation must pass; The virtues and devotions at which a soul must labor if it wishes to make serious progress in contemplation; Supernatural visions and speech; Vocation to extraordinary graces.

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Anne and her friends of author's earlier books reappear a little more grown-up. There are merry doings at Redmond, where the young folks are studying for their A B's and finding time for lovemaking as well. Anne is popular as ever and has a new admirer in Roy Gardner, a young man of means; but when it comes to deciding for life, Anne knows that old friends are best.

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Brief record of the life and career of Bishop Walden.

Morgan, Rev. G: Campbell. Living messages of the books of the Bible. v. 1, Old Testament; v. 2, New Testament. New ed. N. Y. and Chic., Revell. c. '11 347; 226 p. 12° ea. $1 n.

Morris, Jos. E. Belgium. N. Y., Macmillan. 64 p. col. il. 8° (Beautiful Europe) 75 c. n.

Moulton, Ja. Hope, D.D. British and German scholarship. N. Y., Oxford Univ. 16 p. O (Papers for war time) pap. 5 c. n.

Munro, Ja., comp. Canada (1335-Present day). N. Y., Macmillan. 8+120 p. 12° (English history source books) 35 c. n.

Murdoch, W. H. F., and Oschwald, U. A. Electrical instruments in theory and prac-

tice. N. Y., Macmillan. 8+366 p. il. 12° $2.75 n.

Murray, Sir Ja. A. H., and others, eds. A new English dictionary on historical principles; founded mainly on the materials collected by the Philological Society. [Reissue in quarterly parts.] [July pt. of v. 10, Trink-Turn-down.] N. Y., Oxford Univ. 369—496 p. F bds. 94 c.

National Congress of Mothers. Committee on Literature, comp. 1,000 good books for children; classified and graded list. [Rev. 1914.] [Wash., D. C., Gov. Pr. Off.] 40 p. 8° (Bu. of Educ. home education circ. no. 1. Whole no. 634)

Neil, Marion Harris. The something-different dish. Phil., McKay. c. 127 p. il. pls. (part col.) O 50 c. n.

Many of the receipts have appeared in *The Ladies Home Journal,* where author is cookery editor.

New York. Public Library. List of works in the library relating to oxy-acetylene welding. N. Y. [The library] '14 34 p. 8°

List of works relating to numismatics. N. Y. [The library] '14 195 p. 8°

Ohio. Supreme Court. Library. Index-catalogue of the law library; by E: Antrim. Columbus, O., F. J. Heer Pr. '14 130+592 p. 8°

Oliver, F: Scott. Ordeal by battle. N. Y., Macmillan. 51+437 p. 8° $2.40 n.

Orwin, C: Stewart. Farm accounts. [N. Y., Putnam.] '14 209 p. 8° (Cambridge farm institute ser.) 75 c. n.

O Sheel, Shaemas. The light feet of goats; poems. N. Y. [L. J. Gomme] c. 63 p. O bds. $1

Formerly published by the author.

Ovid [Publius Ovidius Naso]. P. Ovidi Nasonis: Tristium libri quinque, ex Ponto libri quattuor, Halieutica, Fragmenta, recognovit brevique adnotatione critica instruxit, S. G. Owen. [N. Y., Oxford Univ.] no paging D (Scriptorum classicorum bibliotheca Oxoniensis) 75 c. n.; pap. 60 c. n.

Oxford pamphlets, 1914-1915 [consecutive numbers bound in separate volumes. v. 17, 18]. N. Y., Oxford Univ. D bds. v. 17, 35 c. n.; v. 18, 50 c. n.

Page, F:, comp. An anthology of patriotic prose. N. Y., Oxford Univ. 12+211 p. S 70 c. n.

War as the expression of patriotism. . . Includes warnings against false and imperfect notions of this virtue.—*Preface.* Selections are mainly from English literature.

Patten, Gilbert [Burt L. Standish, pseud.]. Frank Merriwell in camp. [New ed.] Phil., McKay. c. '98-'04 265 p. front. D 50 c.

Frank Merriwell's lads; or, the boys who got another chance. [New ed.] Phil., McKay. c. '11 309 p. D front. 50 c.

Pavitt, W: T:, and Pavitt, Kate. The book of talismans, amulets and zodiacal gems; with col. front. and 10 plates. Phil., McKay. 19+292 p. O $2.50 n.

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Peabody, Fs. Greenwood, D.D. Jesus Christ and the social question. N. Y., Macmillan. 8+374 p. 12° (Macmillan's standard lib.) 50 c.

Peel, Arth. W. Calisthenic exercises; for gymnasium classes; 119 sets of movements. N. Y., Assn. Press. c. 7+134 p. D 75 c.

Presents exercises by groups—arm, leg, body bending exercises, etc.—from which a leader may choose to make a balanced drill. Author is physical director of Railroad Y. M. C. A., New York.

Petrarch, Francesco. Some love songs; tr. and annotated and with a biographical introd. by W: Dudley Foulke. N. Y., Oxford Univ. 244 p. D $1.15 n.

Pfister, A., and Seume, J. A. The voyage of the first Hessian Army from Portsmouth to New York, 1776; tr. from the German of A. Pfister; [and] Extract from the diary of the German poet and adventurer, J. G. Seume. N. Y., C. F. Heartman. (Heartman's historical ser.) bds. $1.50; de luxe ed. $7

Phelps, Edith M., comp. Selected articles on the initiative and referendum. 3d and enl. ed. White Plains, N. Y., H. W. Wilson Co. '14 46+209 p. (28 p. bibl.) map 12° (Debaters' handbook ser.) $1 n.

Pirsson, L: Valentine. A text-book of geology; for use in universities, colleges, schools of science, etc., and for the general reader. Pt. 1, Physical geology. N. Y., Wiley. c. 7+444 p. figs. 8° $2.25 n.

Pitcher, Charlotte A. The golden era of Trenton Falls. Utica, N. Y. [The author, 15 Faxton St.] c. 103 p. il. pls. O $1.50

Reminiscences of Trenton Falls, N. Y., and of the visits of famous folk to this once much-frequented resort.

Pitt, W: The war speeches of William Pitt, the Younger; selected by R. Coupland. [N. Y.] Oxford Univ. 48+360 p. por. D $1 n.

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Plato. Apology of Socrates; ed. by Adela Marion Adam. N. Y., Putnam. 20+110 p. 8° (Cambridge elementary classics) 65 c. n.

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[Attempts to] incorporate the arguments in favor of the volitional control of the birth rate and of spreading the knowledge of the prevention of conception.—*Author's preface.*

Rolle de Hampole, Richard. The Incendium amoris of Richard Rolle of Hampole; ed. by Marg. Deanesly. N. Y., Longmans. 21+284 p. facsim. O (Univ. of Manchester pubs. Historical ser.) $3.25 n.

Introduction describes the manuscripts of the work, its subject matter, Rolle's life and his relation to other mystics, and history of Sion Abbey.

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Biography intended not only to set forth the teachings and activity of John Hus [the Bohemian reformer, 1369-1415], and the circumstances of his death, but also to show the perpetuation of his influence upon the centuries that have elapsed since he suffered at the stake.—*Preface.* Author is professor of church history, Western Theological Seminary.

Schagemann, Rev. J: H: [Rev. John Henry, pseud.] The earthly paradise; or, the vocation to the religious state. St. Louis, Herder. c. 77 p. 16° pap. 15 c.; per doz. $1.35 n.

Schauffler, Adolphus F:, D.D. God's book and God's boy. [James Sprunt lectures delivered at Union Theological Seminary in Virginia.] N. Y. and Chic., Revell. c. 222 p. 12° $1 n.

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Review and analysis of assumptions, claims and teachings of Adventism. Author is professor in Boston University.

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Weed, H: T. Chemistry in the home. N. Y., Am. Book Co. 385 p. il. 12° $1.20

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Robert Adams, Fall River, Mass.

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As a Man Lives, Oppenheim.
Story of a Bad Boy, Little Violinist, etc., Riverside edition.

Adelbert College Library, Western Reserve University, Cleveland, O.

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Love, Fast and Thanksgiving Days of New England.
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T. C. Allen & Co., 124 and 226 Granville St., Halifax, N. S.

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American Baptist Publication Society, Chicago, Ill.

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Twain, Capt. Stormfield's Visit to Heaven.
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Walters, Clues to the Mystery of Edwin Drood.
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Life Bill Wales, old time outlaw.
Chatter Box, 1880-1-3.
Works of Petroleum Nasby.
Moore's Universal Assistant.

Bailey's Book Store, Syracuse, N. Y.

Dillon, Municipal Corporations, State edition.

William M. Bates, 1213-15 Market St., Philadelphia.

Kansas Dramas.
Kingstandish, The Colonel's Jewels.
Liefeld, Faces and Phases of German Life, Fowler.
Geographical Magazine, Aug., 1906.
Appleton's Cyclopedia of American Biography.
Crozier, Dictionary of Botanical Terms.
Derby, Conspectus of American Biography.
Egle, History of Penna.
Jenkins, Penna. Colonial and Federal, 4 vols.
Holland, Citizens Handbook, Penna. ed.
Newton, Dictionary of Birds.
World Almanac, 1915, cloth.
Warner's Library of World's Best Literature.
Fisher's Penna. Colony and Commonwealth.

The Baker & Taylor Co., 354 Fourth Ave., New York.

Haggard, Ayseha.

Wm. Ballantyne & Sons, 1409 F St., Washington, D. C.

Carrington, The Physical Phenomena of Spiritualism.

Baptist Book Concern, Louisville, Ky.

Christ Knocking at the Door, Flavels.
Saints Indeed, Flavels.

The Beacon Book Store, 9 Bromfield St., Boston, Mass.

Books on Brunelleschi.

A. A. Beauchamp, Winchester, Mass.

Rise of Modern Religious Ideas, McGriffert.
Our Israelitish Origin, Wilson.
The Mission of Elijah.
Ancient Astronomy, Sir Cornwall Lewis.
Temples of the Orient, Kegan, Paul.
Source of Measure, Skinner.
Retrospection and Introspection, Eddy, 1891.
Unity of Good, 1st ed., 1888.
Christian Science, No and Yes, 1887.
Christian Science Journal, vols. bound or not.
Science and Health, 1875, 1878, 1881.

The Bibliopole, 539 Second Ave., New York.

Lea, Sacerdotal Celibacy, and other works.
Rubaiyat of Omar Khayyam, Mosher.
Ausassin and Nicolette, Mosher.
Dick, Songs of Robert Burns.
Entomological items. Periodicals.

Arthur F. Bird, 22 Bedford St., Strand, London, Eng.

Print Collectors Quarterly, all issued.
W. Beach, American Practice, 1848, or.
Andrews, Gossip of Book Collector, 1909.
Mermet, Crazy Book Collecting, 1894.
Index Medicus, set 1, vols. 2, 3, 4, and 7 to 21.
Index Catalogue of the Surgeon General's Office, 1st Series vols. 1 to 9, 12 and 14 to 16; 2nd series, volume 1 to date.

G. W. F. Blanchard, 43 Elm St., Hartford, Conn.

Facts Not Generally Known, Wells.
Ballads of Ireland, Hayes.
History of Goshen, Hibbard.
Peerage of Netherlands.
The Devil's Dream, Hervey.

The Bobbs-Merrill Company, 34 Union Sq., New York.

The Art of Cookery, Emma P. Ewing.
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Book Exchange, 1106 Texas Ave., Houston, Tex.

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Bryce's American Commonwealth, any ed.
Science and Health, any late edition.
Filibusters and Walker, items.
The Californian, Dec., 1891.
Seven Seas, Kipling, any ed.
Lester F. Ward's Works, any.
Nietzsche, Thus Spake Z.
Kropotkin's Memoirs.

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Chemical Engineer, vol. 11, no. 4.
Jl. Chem. Soc., London, prior to 1870, any.
Trans. Faraday Soc., London, any vols or parts.
Metal Industry, Sept., 1904.

The Boston Book Co., 83-91 Francis St., Fenway, Boston, Mass.

Amer. Physical Educa. Rev., Mch., '97, June '98, June, Oct., '13, Feb., June, Oct., Nov., Dec. '14.

Brentano's, Fifth Ave. and 27th St., New York.

Prayer and the Human Problem, Cornaby.
Khaled, F. M. Crawford.
Land and Its Rent, Walker.
Poushkin's Prose Tales, English trans.
Stories of Waterloo, W. H. Maxwell.
Lady Penelope, Roberts.
The Arrow Maker, Mary Austin.
Drama and Life, Walkley.
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Shogun's Daughter, Bennett.
Natural Food of Man, Dr. Emmet Densmore.
Ashes of Incense.
Poushkin's Poetical Works, English trans.
The Blue Lagoon, Stackpoole.
Corporal Si Klegg and His Pard.
Wall Street Stories, Le Fevre.
Vignola, or The Complete Architect, 1692.
Memoirs of Beresford, 2 vols., Little, Brown & Co.
Hoffmann's Weird Tales, 2 vols., Bohn.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Romance and Reality of the Puritan Coast, Edmund Garrett.

Albert Britnell, 263-265 Yonge St., Toronto, Canada. [Cash.]

The Phantom Mind, Ida Macdonald.

Edmund D. Brooks, 89 Tenth St., South, Minneapolis, Minn.

The Orphan's Experience, Personal Experiences of W. V. B. Morrison, Des Moines, 1868.
George Washington, Woodrow Wilson, Harper, 1897.

P. H. Brouellet, Berkley, Va.

Plato, Epictetus, vol. 2.
Marcus Aurelius.
Harvard Classics.

Hubert R. Brown, 70 Fifth Ave., New York.

Camera Work, Back numbers wanted.
Who's Who, 1915 ed.

The R. L. Bryan Company, Columbia, S. C.

R. P. A. Annual, 1914.

The Burrows Brothers Company, 633 to 639 Euclid Ave., Cleveland, O.

Lorimer, Wife Out of Egypt.
Hart, Argonaut Letters.
Markham, Younger Choir, autograph ed.
Lucas, Life of Lamb.
Denoirs, Traps and Shots.
Jacob and Strudwick, Analysis of Kelso.
Sivetto Original and Infallible System.
DeMaupassant, 17 vols., St. Dustin ed.
Milton, Paradise Regained, ill. by Doré.
Clair de Lune.
Hugo's Works, good ed., cloth.
Draper, Civic History of U. S.

W. A. Butteffield, 59 Bromfield St., Boston, Mass.

Audobon's Birds, 7 vols., 1840-44.
Darwin's Works, set.
New International Encyclopedia.
Spoopendyke Papers.

Campion & Company, 1316 Walnut St., Philadelphia.

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Mounder, Treasury of Botany.
London, Encyclo. of Plants.
Hunting Trips in Africa, Sir Henry Baker.

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Fothergill, Will Power.
Dickens, Pickwick Papers, half calf, Globe ed., Hurd & H.

Chamberlain & Shropshire, Bridgeport, Conn.

The Passionate Elopement, C. McKenzie.
Don Quixote, tr. T. Shelton, Cervantes.
Alexandre Dumas, F. Davidson.
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The Quickening, F. Lynde.
Little Masterpieces of Fiction, 8 vols., H. W. Mabie.
Century of English Essays, Rhys & Vaughan in Everyman's Lib. reinforced ed.

Chicago Medical Book Co., Congress and Honore Sts., Chicago, Ill.

Therapeutic Sarcognomy, Joseph Rhodes Buchanan.
Prentice's "The Eye in Its Relation to Health," two copies.

Children's Museum Library, Bedford Park, Brooklyn, N. Y.

Dean, Bashford, Fishes, Living and Fossil, Macmillan.
Popular Educator, October, 1914.
The Children's Dog Book, Cassino.

City Book Company, 711 N. Howard St., Baltimore, Md.

Book of Sun Dials, Alfred Gatty.
Story of My House, G. H. Ellwanger.
Meditations on Gout, G. H. Ellwanger.
In Gold and Silver, G. H. Ellwanger.
The Rose, G. H. Ellwanger.
Hand Book of Gastronomy, Savarin.
Etchings by Lalanze, Bouton, N. Y.
Robt. Mills Statistics, Charleston, 1826.

The City Library Association, Springfield, Mass.

Alder, E. N., Jews in Many Lands.
Atkins, H. G., Johann Wolfgang Goethe.
Mabie, H. W., Fairy Tales Every Child Should Know.
Morris, C., Historical Tales, Japan and China.
Warner, C. D., The Work of Washington Irving, (Harper's black and white series.)

The John Clark Company, Euclid and 55th St., Cleveland, O.

Feilden, Short Constitutional History of England.
Mazzuchelli, Father, Memoirs of.
Lanier, Sidney, Complete Works.
Bulletin of the American Bureau of Geography, vol. 2, no. 3, Sept., 1901.
Sierra Club Bulletin, vol. 3, no. 1, 1901.
Wallace, A. R., Travels on the Amazon.
Golder, Russian Expansion on the Pacific.
Phillips, Plantation and Frontier Documents, 1649-1863.
Alpina Americana, no. 1, 1907.
Villard, Henry, Memoirs of.
Copping, Canada To-day and To-morrow.
Bishop, History of American Manufactures, vol. 3, only, 1868.

Cole Book Company, 85 Whitehall St., Atlanta, Ga.

India, Pierre Loti, illus.
Egypt, Pierre Loti, illus.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

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Secret Journal of Congress, odd vols.
Slaughter, St. George Parish.

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The Co-Operative Press, Charlotte, N. C.

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Scientific American Cyclopedia.
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Davis, Chemical Engineering, 3 vols.
Masterpieces of Eloquence, 25 vols., Collier ed.

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Cards and Dinners, Good Form Series, pub. Stokes.
Hill, Recent Advances in Physiology.
Carroll, A Tangle Tale.
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White, Mental Mechanics.
Thorndike, Educational Psychology.

Cossitt Library, Memphis, Tenn.

Goode, Virginia Cousins.

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McMaster's History of the United States, vols. 6 and 7 only.

Dawson's Book Shop, 518 South Hill St., Los Angeles, Cal.

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The Denver Dry Goods Co., Denver, Colo.

Statemen's Year Book for 1914, cloth.
World's Almanac for 1914, cloth.

Deseret News Book Store, 6 Main St., Salt Lake City, Utah.

Fred. Boase, Modern English Biography, 5 vols., Truro Press.

DeWitt & Snelling, Oakland, Cal.

Stevenson, Thistle edition.
Familiar Studies in Men and Books.
Life, 2 vols., for rebinding.

DeWolfe & Fiske Co., 20 Franklin St., Boston, Mass.

Wallas, Human Nature in Politics, Houghton Mifflin.
Erman, J. P., Life in Ancient Egypt, Mac.
Lowell, Percival, Noto-An Unexplored Corner of Japan, H. M. Co.

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Mark Twain, Letter, California, 1866.
Mark Twain, Speech, Chicago, 1879.
Mark Twain, Men and Things.
Mark Twain, A Pleasure Trip to the Continent of Europe, London.
Mark Twain, A Horse's Tale, Privately printed by Harper's, 1906.
Mark Twain, Beadle's Dime Library 1865 or 1866, containing The Jumping Frog.
Mark Twain, Patent Scrap Book.
Mark Twain, Memoranda, Toronto, Backas Pub.
Mark Twain, A Book for An Hour.
Mark Twain, A Curious Experience, Toronto.
Mark Twain, The Man That Corrupted Hadleyburg, First ed. of the Uniform set.
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Stevenson, Thistle ed., 27 vols., Scribner.
Stoddard's Lectures, 14 vols.
Elliot's Five Foot Book Shelf Harvard Classics.

Duffield & Company, 211 W. 33d St., New York.

Gogol, N. V., St. John's Eve and Other Stories, trans. by Isabel Hapgood, T. Y. Crowell & Co., 1888.
Gogol, N. V., Taras Bulba, trans. by Isabel Hapgood, T Y. Crowell & Co., 1886.

The Dulany-Vernay Co., 339-341 N. Charles St., Baltimore, Md.

Baldwin's Maryland Calendar of Wills, vol. 2.

Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.

American Ancestry, vol. 10 only, Munsell, Albany.
Picturesque B. & O., pub. in early '80's.
R. L. Stevenson Life, v. 1, Scrib. '01; Letters, v. 2, '99; red cloth, 8vo., g.t. uncut.

E. P. Dutton Company, 681 Fifth Ave., New York.

Verne, Cryptogram.
Monarchs I Have Met, Harper.
McNeill, The Lost Treasure Cave, Dutton.
A Year With Gaerkwar of Barado.

Paul Elder & Company, 239 Grant Ave., San Francisco, Cal.

Map of China, E. H. Parker.
That Rock Garden of Ours, Hulme.

H. W. Fisher & Co., 1629 Chestnut St., Philadelphia.

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Shadow of the Gun, H. C. Merrit, 1904.
New Poems, R. LeGallienne, Lane.
Queens of Renaissance, B. Riley, S. M. & C.
The Loeb Collection of Arrentine Pottery.
Garden of Years, G. W. Carryl, Putnam.
Treatise on Evil Thought, Chilcot.
Sermons in Miniature, Mortimer.
The Psalms and Their Story, Barton.
Have Mercy Upon Me, Murray.
Life of David, Maclaren.

W. Y. Foote Co., Syracuse, N. Y.

Rawlenson's Ancient Monarchies.

Fowler Brothers, 747 S. Broadway, Los Angeles, Cal.

Thoughts, Verses and Songs, Clara Bell.
Splendid Idle Forties, Atherton, 3 copies.

Free Public Library, Jersey City, N. J.

Home Progress, vol. 1.

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Dole, Teacher of Dante.
Aldrich, Arctic Alaska and Siberia.
Florence Marrayat's Novels.
R. H. Allen, Star Names and Their Meaning.
The Flags of All Nations, 1899.

"G. J. C.," care of Publishers' Weekly.

Babson, Roger Ward, Prosperity and How it Must Come, Boston, 1914.

The J. K. Gill Co., Portland, Ore.

Johnson's, P. W., Cyclopedia of Transportation, pub. Wheeler & Wheeler.
Rev. Sam Orcutt's Henry Tomlinson and His Descendants in America, pub. 1891, Price Lee & Adkins Company, New Haven, Conn.

Laurence J. Gomme, 2 E. 29th St., New York.

Hobson's Imperialism.

Goodspeed's Book Shop, 5A Park St., Boston, Mass.

American Ancestry, vol. 10.
Amer. Kennel Club Stud Book, vols. 1-4.
Bergson, Introduction to New Philosophy, Boston, 1912.
Brown, Wit & Humor of Well-Known Quotations, Boston, 1904.
Cape Cod Rhymes.
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Dodo, E. F. Benson.

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Sexual Inversion, Ellis.
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Johnson's Bookstore, 391 Main St., Springfield, Mass.

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Douglas, Const. and Party Questions, J. Madison Cutts.
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McFadden's *Physical Culture*, vols. 3, 4, and 5.
Preston's Masonry, First American Improved Edition, printed by W. D. Treadwell, Portsmouth, 1804.

McDevitt-Wilson's, 30 and 62 Church St., New York.

Pickthall's Children of the Nile.
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Princeton University Bulletin, vol. 15.
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Smith's Dictionary of Christian Antiquities, Little, Brown & Co.
Howard, History of Matrimonial Institutions, 3 vols., University of Chicago Press.
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Hutchinson, Ellen Mackay, Songs and Lyrics, 1881.
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W. W. Nisbet, 12 South Broadway, St. Louis, Mo.

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